

SUMMARY OF MAIN OBJECTIVES FOR THE LAST 6 MONTHS OF 2014
TO REPORT TO GENERAL SHAREHOLDERS MEETING

No	Objectives	Unit	Plan of 2014	Implementation of the first 6 months			Plan for the last 6 months of the year	Estimated performance of 2014
				The first 5 months implementation	Plan for June	Total		
1	Profit before tax	Million VND	275.323	80.250	35.462	115.262	155.666	270.929
+	From Affiliates	"	188.486	48.945	25.537	74.483	101.800	176.283
+	From Subsidiaries (> 50% capital), according to the percentage of ownership	"	85.428	30.680	9.743	39.974	53.193	93.167
+	From associates and others , according to the percentage of ownership	"	1.408	625	181	806	673	1.479
2	Revenue	Million VND	4.182.160	1.492.211	593.240	2.085.451	2.096.709	4.182.160
+	Production of building materials		1.211.408	445.630	107.437	553.067	658.341	1.211.408
+	Real estate		2.867.527	1.023.696	479.386	1.503.082	1.364.445	2.867.527
+	Others		103.225	22.886	6.417	29.303	73.922	103.225
3	Value of output	Million VND	3.735.701	1.205.387	497.246	1.702.633	2.033.068	3.735.701
+	Production of building materials		1.204.989	469.491	110.921	580.412	624.577	1.204.989
+	Real estate		2.427.487	713.010	380.838	1.093.848	1.333.639	2.427.487
+	Others		103.225	22.886	5.487	28.373	74.852	103.225
4	Implementation of investment and construction	Million VND	1.715.000	761.000	354.000	1.115.000	1.500.000	2.615.000
+	Production of building materials		121.000	-	-	-	80.000	80.000
+	<i>In which : Low-e glass projects</i>		<i>60.000</i>	-	-	-	<i>60.000</i>	<i>60.000</i>
+	Real estate		1.539.000	761.000	353.000	1.114.000	1.403.000	2.517.000
+	Others		55.000	-	1.000	1.000	17.000	18.000
5	Submitted to State budget	Million VND	736.796	58.853	162.978	221.831	284.218	506.048
+	Affiliates (100% capital)	"	736.796	58.853	162.978	221.831	284.218	506.048
+	<i>In which : Land-use fee</i>	"	<i>562.000</i>	<i>50.000</i>	<i>30.000</i>	<i>80.000</i>	<i>282.000</i>	<i>362.000</i>
6	Expected dividend of the last 6 months of the year	%					2,5%	

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APPENDIX 1: PROFIT

Unit: million VND

No	Company	Profit				
		Estimated implementation of the first 6 months of 2014			Estimated performance of the last 6 months of 2014	Total of the year
		The first 5 months of 2014	Plan for June, 2014	The first 6 months of 2014		
	<u>VIGLACERA COPORATION</u>	<u>80.250</u>	<u>35.462</u>	<u>115.262</u>	<u>155.666</u>	<u>270.929</u>
	<i>Among them:</i>					
1	Affiliates	48.945	25.537	74.483	101.800	176.283
2	Subsidiaries (>50% capital), corresponding to the percentage of ownership	30.680	9.743	39.974	53.193	93.167
3	Associates and others , corresponding to the percentage of ownership	625	181	806	673	1.479
I	AFFILIATES	48.945	25.537	74.483	101.800	176.283
1	Viglacera float glass company	649	2.617	3.266	15.000	18.266
2	Viglacera Binh D ng sanitary wares company	1.644	698	2.343	6.000	8.343
3	Viglacera Sanfi company	287	143	430	500	930
4	Viglacera Infrastructure Investment Development Company	13.095	3.000	16.095	22.000	38.095
5	Viglacera Infrastructure and Urban Investment Company	14.478	2.416	16.894	14.100	30.994
6	Viglacera Real Estate Company	16.720	15.740	32.460	41.500	73.960
7	Viglacera Construction Company	950	262	1.212	1.500	2.712
8	Viglacera Mechanical Execution Company	152	291	443	1.200	1.643
9	Trading Devision/	970	370	1.340	0	1.340
10	Viglacera Vocational College	0	0	0	0	0
11	Viglacera Research & Development Institute	0	0	0	0	0

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APPENDIX 2 : REVENUE

Unit: million VND

No	Company	Revenue				
		Estimated implementation of the first 6 months of 2014			Estimated performance of the last 6 months of 2014	The whole year
		The first 5 months of 2014	Plan for June, 2014	The first 6 months of 2014		
	VIGLACERA COPORATION	1.492.211	593.240	2.085.451	2.096.709	4.182.160
	<i>Among them:</i>					
1	Affiliates	1.492.211	593.240	2.085.451	2.096.709	4.182.160
2	Subsidiaries (>50% capital), corresponding to the percentage of ownership			-		
3	Associates and others , corresponding to the percentage of ownership					
I	AFFILIATES	1.492.211	593.240	2.085.451	2.096.709	4.182.160
1	Viglacera float glass company	346.407	83.434	429.841	522.297	952.138
2	Viglacera Binh D ng sanitary wares company	67.813	14.255	82.068	82.187	164.255
3	Viglacera Sanfi company	31.410	9.748	41.158	53.857	95.015
4	Viglacera Infrastructure Investment Development Company	295.428	32.963	328.391	536.322	864.713
5	Viglacera Infrastructure and Urban Investment Company	197.382	128.318	325.700	382.287	707.987
6	Viglacera Real Estate Company	493.616	296.071	789.687	270.313	1.060.000
7	Viglacera Construction Company	20.016	14.323	34.339	75.281	109.620
8	Viglacera Mechanical Execution Company	17.254	7.711	24.965	100.242	125.207
9	Trading Devison/	17.103	5.150	22.253	58.227	80.480
10	Viglacera Vocational College	4.934	1.073	6.007	6.738	12.745
11	Viglacera Research & Development Institute	848	194	1.042	8.958	10.000

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APPENDIX 3: VALUE OF OUTPUT

Unit: million VND

No	Company	Estimated implementation of the first 6 months of 2014				Estimated performance of the last 6 months of 2014	The whole year
		The first 5 months of 2014	Plan for June, 2014	The first 6 months of 2014			
			VIGLACERA COPORATION	1.205.387	497.246		
	<i>Among them:</i>						
1	Affiliates	1.205.387	497.246	1.702.633	2.033.068	3.735.701	
2	Subsidiaries (>50% capital), corresponding to the percentage of ownership						
3	Associates and others , corresponding to the percentage of ownership						
I	AFFILIATES	1.205.387	497.246	1.702.633	2.033.068	3.735.701	
1	Viglacera float glass company	381.997	86.356	468.353	501.755	970.108	
2	Viglacera Binh Duong sanitary wares company	57.480	14.988	72.468	68.367	140.835	
3	Viglacera Sanfi company	30.014	9.577	39.591	54.455	94.046	
4	Viglacera Infrastructure Investment Development Company	168.307	29.055	197.362	453.613	650.975	
5	Viglacera Infrastructure and Urban Investment Company	99.229	170.758	269.987	416.452	686.439	
6	Viglacera Real Estate Company	390.476	163.450	553.926	248.634	802.560	
7	Viglacera Construction Company	34.622	7.444	42.066	87.876	129.942	
8	Viglacera Mechanical Execution Company	20.376	10.131	30.507	127.064	157.571	
9	Trading Devision/	17.103	4.220	21.323	59.157	80.480	
10	Viglacera Vocational College	4.934	1.073	6.007	6.738	12.745	
11	Viglacera Research & Development Institute	848	194	1.042	8.958	10.000	

APPENDIX 4: REPORT ON STRUCTURE OF INVESTMENT CAPITAL

No	Contents	Implementation of 2013	Plan of 2014 (Mistry of construction)	Estimated implemenation of the first 6 months	Plan for the last 6 months
A	<u>Overall of Viglacera Coporation</u>	<u>1.627</u>	<u>2.000</u>	<u>1.159</u>	<u>1.664</u>
I	Construction and real estate investment sectors	1.385	1.557	1.144	1.413
1	Investment in housing and urban development projects	1.165	1.401	1.072	1.398
2	Investment in concentrated industrial zones projects	184	105	10	10
3	Factories for rent, sewage treatment plants and other infrastructure items	36	51	62	5
4	Investment im projects of procurement of construction equipment and other items	-	-	-	-
II	Building materials sectors	221	388	15	234
1	New invesment and expansion investment projects	131	268	-	160
2	Intensive investment projects	90	121	15	74
III	Other sectors	20	55	-	17
1	Research and Development; Training	15	55	-	17
2	Travel services	5	-	-	-
B	<u>Parent company</u>	<u>1.475</u>	<u>1.715</u>	<u>1.135</u>	<u>1.500</u>
I	Construction and real estate investment sectors	1.338	1.539	1.135	1.403
1	Investment in housing and urban development projects	1.119	1.383	1.064	1.388
2	Investment in concentrated industrial zones projects	184	105	10	10
3	Factories for rent, sewage treatment plants and other infrastructure items	36	51	62	5
4	Investment im projects of procurement of construction equipment and other items	-	-	-	-
II	Building material sectors	122	121	-	80
1	New invesment and expansion investment projects (low-e glass projects)	115	90	-	60
2	Intensive investment projects (CNG - VIFG projects)	7	31	-	20
III	Other sectors	15	55	-	17
1	Research and Development; Training	15	55	-	17
2	Travel services	-	-	-	-

Investment and development plans in 2014 of the parent company

1- Sector of real estate invesment: focuses on key projects , including:

- The projects: Dang Xa 2 and Xuan Ph ng urban areas; Thang Long No.1 Apartment Buildings.

- Land-use fees : Xuan Phuong (300 billion VND),Yen Phong industrial area (12 billion VND), 671 HHT GDIII area(50 billion VND)

- Housing projects for low-income people: Dang xa II (No1-No6), Tay Mo and Xuan Phuong (OTC2)

-The infrastructure projects: Yen Phong 1,2, Dong Mai, Hai Yen industrial areas; and sewage treatment plants in Yen Phong

2- Building material sectors: Energy saving glass projects

3- Other sectors: Research and Developmet (ACC projects, experimental equipment for Viglacera Research and Development Institute, implementing a number of scientific research projects)